





# YOUR STEP-BY-STEP CHECKLIST WHEN DETERMINING YOUR DATA STORAGE REQUIREMENTS


## BUSINESS


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1 Is this strategically important to the business?
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2 Is this to be deployed across multiple areas/divisions of the business?
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3 Is there a timeline that needs to be met?
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4 How does this solution need to cater for changes in the coming months and years?
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5 What does the business need from this solution in terms of availability?
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6 Plan your infrastructure modernization for three to five-year growth, not only existing needs.





## FINANCIAL

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1 Is there a defined budget aligned to this requirement?
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2 Include in your investment the opportunity cost of data loss.
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3 Include in your investment the opportunity cost of service / business interruption.
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4 Are you considering buying versus renting (as a service) with regards to infrastructure?
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5 Are you costing in-house versus outsourced skilled resources?

